



Naval trades

Job offer

Business Manager M/F

- Boulogne-sur-mer (62) FRANCE
- Permanent contract
- Full time



SOCARENAM, a leading shipbuilding and repair yard in France, provides complete project management for all types of civil and military vessels up to 100 meters in length. 250 employees actively participate in the company's growth and guarantee the reactivity and flexibility necessary to carry out large-scale programs.



MISSIONS

SOCARENAM is looking for a **Business Manager M/F** who will be in charge of the follow-up of complete new construction projects, for all types of professional vessels from 15 to 80m:

- **Market watch, commercial prospecting**
- **Response to calls for tender and public markets:**
 - Analysis of specifications
 - Market analysis / benchmarking
 - Elaboration of the technical project in collaboration with naval architects
 - Consultation of suppliers
 - Elaboration of the estimate with the management
 - Preparation of the response file, participation in negotiation meetings
- **Business follow-up:**
 - Contractual interface with the client, participation in progress and contractual meetings, reporting
 - Project follow-up: planning, budget, progress...
 - Purchase of main equipment: consultation of suppliers, technical and commercial negotiations
 - Interfaces with the different actors to ensure the smooth running of the project: design offices, suppliers, site, client...
 - Construction follow-up, coordination of work, commissioning and testing
 - Delivery process, follow-up of warranty calls
- **Transversal missions:**
 - Market and technological solutions watch
 - Trade shows
 - Participation in the company's quality, safety and environment process

PROFILE

- With a higher education (technical or engineering), you have solid skills in project and/or business follow-up, ideally in the naval industry.
- Responsible and technically autonomous, you are attentive to your colleagues, customers and suppliers.
- Organization and rigor in the execution of the tasks entrusted to you are required, as well as dynamism, responsiveness and initiative.
- Very good writing and speaking skills in English are essential for this position.

Do you want to join a dynamic company on a human scale?
Send us your application to recrutement@socarenam.com

